

# Extra Space Storage Inc. Reports Fourth Quarter and Full Year 2009 Results

February 22, 2010

Same-Store Occupancy Finishes Year 1.0% Higher Than 2008; Secures \$63.0 Million in Debt Financing for the Quarter and \$340.5 Million for the Year; Declares First Quarter 2010 Dividend of \$0.10 per Share

SALT LAKE CITY, UT, Feb 22, 2010 (MARKETWIRE via COMTEX) -- Extra Space Storage Inc. (NYSE: EXR), a leading owner and operator of self-storage properties in the United States, announced today operating results for the three months and year ended December 31, 2009.

Highlights for the Three Months Ended December 31, 2009:

- -- Achieved funds from operations ("FFO") of \$0.22 per diluted share including development dilution of \$0.03 per share. FFO as adjusted was \$0.23 per share after excluding approximately \$0.01 of non-recurring severance charges associated with the Company's closure of its Memphis, Tennessee marketing operations.
- -- Same-store revenue and net operating income ("NOI") decreased by 4.0% and 6.9%, respectively, when compared to the three months ended December 31, 2008.
- -- Increased same-store occupancy to 83.2% as of December 31, 2009 compared with 82.2% as of December 31, 2008.
- -- Secured \$63.0 million of debt financing as part of the Company's efforts to strengthen its balance sheet.
- -- Completed the development of four self-storage properties at a total cost of approximately \$36.0 million.
- -- Declared and paid a dividend of \$0.13 per common share.

Spencer F. Kirk, Chairman and CEO of Extra Space Storage Inc., stated: "Despite the challenging environment, we realized numerous achievements in 2009. These include improving our balance sheet, maximizing our property performance and expanding our operational footprint by 10%. As we look to 2010 and beyond, we are more optimistic as occupancy and rental rates strengthen. We are also encouraged about the options available for Extra Space to grow in an intelligent manner through our third-party management program and potential acquisition opportunities."

### FFO Per Share:

The following table outlines the Company's FFO and FFO as adjusted for the three months and years ended December 31, 2009 and 2008, and also provides a reconciliation to GAAP net income per diluted share for each period presented (data shown in thousands, except for share and per share data):

For the Three months ended December 31,

2009 2008 ----- (As Revised) (Per (Per

Share) Share)

Net income attributable to common

stockholders \$ 5,932 \$ 0.06 \$ 15,033 \$ 0.16

Adjustments:

Real estate depreciation 12,474 0.14 12,308 0.14 Amortization of intangibles 201 0.00 991 0.01

Joint venture real estate

depreciation and amortization 1,521 0.02 1,428 0.02

Joint venture (gain) loss on sale

```
of properties
                        7 0.00
Distributions paid on Preferred
Operating Partnership units
                             (1,438) (0.02)
                                           (1,437) (0.02)
Income allocated to Operating
Partnership noncontrolling
interests
                     1,763 0.02
                                  2,518 0.03
Funds from operations $ 20,460 $ 0.22 $ 30,841 $ 0.34
                Adjustments:
Non-cash interest expense related
to amortization of discount on
exchangeable senior notes (1)
                               405 0.00
                                            913 0.01
Gain on repurchase of exchangeable
senior notes
                        (352) 0.00
                                    (6,311) (0.07)
Unrecovered development and
                         106 0.00
acquisition costs
                                       96 0.00
Severance costs
                          825 0.01
                 _____
Funds from operations - adjusted $ 21,444 $ 0.23 $ 25,539 $ 0.28
                Weighted average number of shares -
diluted
                  91,364,431
                                90,837,769
                  For the Year Ended December 31,
                 _____
                   2009
                              2008
                          (As Revised)
                      (Per
                                (Per
                      Share)
                                 Share)
Net income attributable to common
stockholders
                     $ 31,977 $ 0.35 $ 35,781 $ 0.43
Adjustments:
Real estate depreciation
                            48,417 0.53
                                          42.834 0.52
Amortization of intangibles
                            1,647 0.02
                                          4,494 0.05
Joint venture real estate
depreciation and amortization
                              5,805 0.06
                                            5,072 0.06
Joint venture (gain) loss on sale
of properties
                       175 0.00
Distributions paid on Preferred
Operating Partnership units
                             (5,750) (0.06) (5,750) (0.07)
Income allocated to Operating
Partnership noncontrolling
interests
                     8,012 0.09
                                 8,444 0.10
                 -----
Funds from operations
                       $ 90,283 $ 0.99 $ 90,875 $ 1.09
                 ______ ____
Adjustments:
Non-cash interest expense related
to amortization of discount on
exchangeable senior notes (1)
                               2,239 0.02
                                            4,060 0.05
Gain on repurchase of exchangeable
senior notes
                       (27,928) (0.30) (6,311) (0.08)
Unrecovered development and
acquisition costs
                        19,011 0.21
Severance costs
                         2,225 0.02
Funds from operations - adjusted $ 85,830 $ 0.94 $ 90,351 $ 1.08
                 ------
Weighted average number of shares -
diluted
                   91,082,834
                                 82,352,988
(1) On January 1, 2009, the Company adopted Accounting Standards
  Codification ("ASC") 470-20 (formerly FASB Staff Position No.
  APB 14-1), which requires companies to expense certain implied costs
  of the option value related to convertible debt. Retrospective
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adoption of this accounting standard has resulted in the restatement of certain prior period numbers.

FFO and FFO as adjusted include the dilutive impact from lease-up development properties which amounted to \$0.03 and \$0.09, respectively, for the three months and year ended December 31, 2009, compared to \$0.02 and \$0.06, respectively, for the three months and year ended December 31, 2008

### Operating Results:

Total revenues for the three months ended December 31, 2009 were \$70.9 million compared to \$70.4 million for the three months ended December 31, 2008 as a decline in rental rates was partially offset by a gain in occupancy. Total expenses for the three months ended December 31, 2009 were \$46.5 million compared to \$46.3 million for the three months ended December 31, 2008. Interest expense, including non-cash interest charges relating to the Company's exchangeable senior notes, was \$18.7 million compared to \$17.3 million for the three months ended December 31, 2008. Net income for the three months ended December 31, 2009 was \$7.4 million compared to \$17.1 million for the three months ended December 31, 2008.

Total revenues for the year ended December 31, 2009 were \$280.5 million compared to \$273.3 million for the year ended December 31, 2008. Total expenses for the year ended December 31, 2009 were \$208.6 million compared to \$180.8 million for the year ended December 31, 2008. The expenses for the year ended December 31, 2009 include a one-time charge of \$21.2 million for the wind-down of our development program and the closure of marketing operations in Memphis, Tennessee. Interest expense, including non-cash interest charges relating to the Company's exchangeable senior notes, was \$69.8 million compared to \$68.7 million for the year ended December 31, 2008. Net income for the year ended December 31, 2008.

#### Same-Store Property Performance:

For the three months ended December 31, 2009, the Company's same-store revenue and NOI at the Company's 252 same-store properties decreased by 4.0% and 6.9%, respectively, when compared to the three months ended December 31, 2008. The decrease in same-store rental revenue was due to decreased rental rates to incoming customers, which was partially offset by increased rental activity and lower move-outs. The Company's same-store expenses increased by 1.9% when compared to the three months ended December 31, 2008 primarily due to higher property taxes which was partially offset by a decrease in payroll expenses. The Company saw improvement in same-store occupancy finishing the year at 83.2% compared to 82.2% as of December 31, 2008.

#### Balance Sheet:

During the fourth quarter, the Company closed \$63.0 million of debt financing consisting of seven loans secured by 14 operating properties totaling \$58.5 million and one construction loan totaling \$4.5 million. The Company closed \$340.5 million of debt financing in 2009.

As of December 31, 2009, the Company's total debt, including notes payable, notes payable to trusts, exchangeable senior notes and lines of credit, was \$1.4 billion, compared to \$1.3 billion at December 31, 2008. The Company's percentage of total fixed rate debt to total debt was 78.4%. As of December 31, 2009, the weighted average interest rate on the Company's debt was 5.6% for fixed rate debt and 3.3% for variable rate debt with a combined weighted average interest rate of 5.1% and a weighted average maturity of approximately six years. Total cash as of December 31, 2009 was \$132.0 million compared to \$64.0 million at December 31, 2008.

During the quarter, the Company repurchased \$7.5 million principal amount of exchangeable senior notes which resulted in a gain on early extinguishment of debt of approximately \$0.4 million.

#### **Development Projects Completed:**

The Company completed the development of four projects at a total cost of approximately \$36.0 million. The properties are located in California, Florida and New Jersey. There are ten development projects to be completed in the Company's development pipeline.

### Dividends -- Paid and Announced:

On December 31, 2009, the Company paid a fourth guarter dividend of \$0.13 per share to stockholders of record as of December 10, 2009.

Subsequent to the end of the quarter, the Company declared a first quarter 2010 dividend of \$0.10 per share be paid on March 31, 2010 to stockholders of record as of March 15, 2010.

#### Harrison Street Joint Venture:

On January 21, 2010, the Company closed a joint venture with an affiliate of Harrison Street Real Estate Capital, LLC ("HSRE"). HSRE contributed approximately \$15.8 million in cash to the JV in return for a 50.0% ownership interest. The Company contributed 19 wholly-owned properties and received approximately \$15.8 million in cash and a 50.0% ownership interest in the joint venture. The joint venture assumed approximately \$101.0 million of existing debt which is secured by the properties. The properties are located in California, Florida, Nevada, Ohio, Pennsylvania, Tennessee, Texas and Virginia. The Company will continue to manage the properties.

#### Outlook:

The Company currently estimates that fully diluted FFO per share for the three months ending March 31, 2010 will be between \$0.16 and \$0.17 including lease-up dilution and non-cash interest charges related to the Company's exchangeable senior notes. For the year ending December 31, 2010, the Company currently estimates that fully diluted FFO per share will be between \$0.74 and \$0.81 including lease-up dilution and non-cash interest charges related to the Company's exchangeable senior notes. FFO estimates for the year are fully diluted for an estimated average number of shares and Operating Partnership units ("OP units") outstanding during the year. The Company's estimates are forward-looking and based on management's view of current and future market conditions.

The Company's actual results may differ materially from these estimates, which include the following annual assumptions:

- -- Same-store property revenue growth between (1.5%) and 0.5%.
- -- Same-store property expense growth between 1.0% and 3.0%.
- -- Same-store property NOI growth between (4.0%) and 0.0%.
- -- Net tenant reinsurance income between \$15.0 million and \$17.0 million.
- -- General and administrative expenses, net of development fees, between \$43.0 million and \$44.0 million, including non-cash compensation expense of approximately \$3.7 million.
- -- Average monthly cash balance of approximately \$100.0 million.
- Equity in earnings of real estate ventures between \$6.0 million and \$8.0 million.
- -- Interest expense between \$69.0 million and \$72.0 million.
- -- Weighted average LIBOR of 1.1%.
- -- Weighted average number of outstanding shares, including OP units, of approximately 91.7 million.
- -- Dilution associated with the Company's development program of between \$6.5 million and \$7.5 million.
- -- Dilution associated with the HRSE joint venture of between \$2.2 million and \$2.4 million.
- -- Taxes associated with the Company's taxable Real Estate Investment Trust ("REIT") subsidiary of between \$3.5 million and \$4.0 million.
- -- Non-cash interest charges associated with exchangeable senior notes of approximately \$1.7 million.

### Supplemental Financial Information:

Supplemental unaudited financial information regarding the Company's performance can be found on the Company's website at www.extraspace.com. Click on the "Investor Relations" link at the bottom of the home page, then on "Financial Reports," then on "Quarterly and Other Reports" in the middle of the page and the document entitled "Q4 2009 Supplemental Financial Information." This supplemental information provides additional detail on items that include property occupancy and financial performance by portfolio and market, debt maturity schedules and performance and progress of property development.

#### Conference Call:

The Company will host a conference call at 1:00 p.m. Eastern Time on Tuesday, February 23, 2010 to discuss its financial results. A live webcast of the conference call will be available online on the Company's website at www.extraspace.com in the Investor Relations section. The conference call can also be accessed by dialing 877-407-0789 or 201-689-8562 for international participants. A replay of the call will be available from 4:00 p.m. Eastern Time on February 23, 2010, until midnight Eastern Time on March 9, 2010. The replay dial-in numbers are 877-660-6853 or 201-612-7415 for international callers. To access the telephonic replay, please enter account number 3055 along with the conference ID 343772.

#### Forward-Looking Statements:

Certain information set forth in this release contains "forward-looking statements" within the meaning of the federal securities laws. Forward-looking statements include statements concerning our plans, objectives, goals, strategies, future events, future revenues or performance, capital expenditures, financing needs, plans or intentions relating to acquisitions and other information that is not historical information. In some cases, forward-looking statements can be identified by terminology such as "believes," "estimates," "expects," "may," "will," "should," "anticipates," or "intends," or the negative of such terms or other comparable terminology, or by discussions of strategy. We may also make additional forward-looking statements from time to time. All such subsequent forward-looking statements, whether written or oral, by us or on our behalf, are also expressly qualified by these cautionary statements. There are a number of risks and uncertainties that could cause our actual results to differ materially from the forward-looking statements contained in or contemplated by this release. Any forward looking statements should be considered in light of the risks referenced in the "Risk Factors" section included in our most recent Annual Report on Form 10-K and Quarterly Reports on Form 10-Q. Such factors include, but are not limited to:

- changes in general economic conditions and in the markets in which we operate;
- the effect of competition from new self-storage facilities or other storage alternatives, which could cause rents and occupancy rates to decline;
- -- potential liability for uninsured losses and environmental contamination;
- -- difficulties in our ability to evaluate, finance and integrate acquired and developed properties into our existing operations and to lease up those properties, which could adversely affect our profitability:
- -- the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing REITs, which could increase our expenses and reduce our cash available for distribution;
- -- disruptions in credit and financial markets and resulting difficulties in raising capital at reasonable rates, which could impede our ability

to grow;

- -- delays in the development and construction process, which could adversely affect our profitability;
- -- economic uncertainty due to the impact of war or terrorism, which could adversely affect our business plan; and
- our ability to attract and retain qualified personnel and management members.

All forward-looking statements are based upon our current expectations and various assumptions. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them, but there can be no assurance that management's expectations, beliefs and projections will result or be achieved. All forward-looking statements apply only as of the date made. We undertake no obligation to publicly update or revise forward-looking statements which may be made to reflect events or circumstances after the date made or to reflect the occurrence of unanticipated events.

#### Notes to Financial Information:

The Company operates as a self-managed and self-administered REIT. Readers are encouraged to find further detail regarding Extra Space Storage's organizational structure in its most recent Annual Report on Form 10-K as filed with the SEC.

#### Definition of FFO:

FFO provides relevant and meaningful information about the Company's operating performance that is necessary, along with net income and cash flows, for an understanding of the Company's operating results. The Company believes FFO is a meaningful disclosure as a supplement to net earnings. Net earnings assume that the values of real estate assets diminish predictably over time as reflected through depreciation and amortization expenses. The values of real estate assets fluctuate due to market conditions and the Company believes FFO more accurately reflects the value of the Company's real estate assets. FFO is defined by the National Association of Real Estate Investment Trusts, Inc. ("NAREIT") as net income computed in accordance with accounting principles generally accepted in the United States ("GAAP"), excluding gains or losses on sales of operating properties, plus depreciation and amortization and after adjustments to record unconsolidated partnerships and joint ventures on the same basis. The Company believes that to further understand the Company's performance, FFO should be considered along with the reported net income and cash flows in accordance with GAAP, as presented in the Company's consolidated financial statements.

For informational purposes, the Company provides FFO as adjusted for the exclusion of gains from early extinguishment of debt, non-recurring write-downs and non-cash interest charges related to ASC 470-20 (formerly FASB Staff Position No. APB 14-1). Although the Company's calculation of FFO as adjusted differs from NAREIT's definition of FFO and may not be comparable to that of other REITs and real estate companies, the Company believes it provides a meaningful supplemental measure of operating performance. The Company believes that by excluding gains from early extinguishment of debt, non-recurring write-downs and non-cash charges related to ASC 470-20 (formerly FASB Staff Position No. APB 14-1), stockholders and potential investors are presented with an indicator of its operating performance that more closely achieves the objectives of the real estate industry in presenting FFO. FFO as adjusted by the Company should not be considered a replacement of the NAREIT definition of FFO or used as an alternative to net income as an indication of the Company's performance, as an alternative to net cash flow from operating activities, as a measure of liquidity, or as an indicator of the Company's ability to make cash distributions.

The Company's computation of FFO may not be comparable to FFO reported by other REITs or real estate companies that do not define the term in accordance with the current NAREIT definition or that interpret the current NAREIT definition differently. FFO does not represent cash generated from operating activities determined in accordance with GAAP, and should not be considered as an alternative to net income as an indication of the Company's performance, as an alternative to net cash flow from operating activities, as a measure of liquidity, or as an indicator of the Company's ability to make cash distributions.

## Definition of Same-Store Properties:

The Company's same-store properties for the three months and years ended December 31, 2009 and 2008 consisted of 252 properties that were wholly-owned and operated and that were stabilized by the first day of each period. The Company considers a property to be stabilized once it has been open three years or has sustained average square foot occupancy of 80.0% or more for one calendar year. Same-store results provide information relating to property operations without the effects of acquisitions or completed developments and should not be used as a basis for future same-store performance or for the performance of the Company's properties as a whole.

#### About Extra Space Storage Inc.:

At December 31, 2009, the Company operated or had ownership interests in 766 operating properties, 290 of which were wholly-owned and consolidated, eight of which were held in joint ventures and consolidated, 344 of which were held in joint ventures and accounted for using the equity method, and 124 of which were managed and in which the Company held no ownership interest. This compares to December 31, 2008, at which time the Company operated or had ownership interests in 694 operating properties, 279 of which were wholly-owned and consolidated, four of which were held in joint ventures and consolidated, 344 of which were held in joint ventures and accounted for using the equity method, and 67 of which were managed and in which the Company held no ownership interest. Results for both periods include equity in earnings of real estate joint ventures, management fees, tenant reinsurance and other income.

Extra Space Storage Inc. is a leading owner and operator of self-storage properties headquartered in Salt Lake City, Utah. The Company owns and/or operates 766 self-storage properties in 33 states and Washington, D.C. The Company's properties comprise approximately 500,000 units and 55 million square feet of rentable space.

Same-Store Property Performance for the Three Months and Year Ended December 31, 2009 and 2008 - Unaudited (In thousands, except occupancy and property counts.)

For the Three

For the Year Ended Months ended December 31, December 31, ----- Percent ----- Percent 2009 2008 Change 2009 2008 Change -----Same-store rental and tenant reinsurance \$56,497 \$58,863 (4.0%) \$226,899 \$233,682 (2.9%) Same-store operating and tenant reinsurance expenses 19,752 19,391 1.9% 80,009 80,142 (0.2%) Same-store net operating income 36,745 39,472 (6.9%) 146,890 153,540 (4.3%) Non same-store rental and tenant reinsurance revenues 8,948 6,294 42.2% 32,286 18,104 78.3% Non same-store operating and tenant reinsurance expenses 3,192 3,368 (5.2%) 14,387 9,446 52.3% Total rental and tenant reinsurance 65,445 65,157 0.4% 259,185 251,786 2.9% Total operating and tenant reinsurance 22,944 22,759 0.8% 94,396 89,588 5.4% Same-store square foot occupancy as of quarter end 83.2% 82.2% 83.2% 82.2% Properties included in same-store 252 252 252 252 Reconciliation of the Range of Estimated Fully Diluted Net Income Per Share to Estimated Fully Diluted FFO and Fully Diluted FFO Per Share -Adjusted for the Three Months Ending March 31, 2010 and Year Ending December 31, 2010 - Unaudited For the Three For the Year Months Ending Ending March 31, December 31, 2010 2010 Low High Low High End End End End \_\_\_\_\_ Net income \$0.01 \$0.02 \$0.18 \$0.25 Income allocated to Operating Partnership minority interest 0.01 0.01 0.01 0.01 -----Net income attributable to common stockholders per diluted share 0.02 0.03 0.19 0.26 Adjustments: Real estate depreciation 0.13 0.13 0.50 0.50 Amortization of intangibles 0.01 0.01 0.02 0.02 Joint venture real estate depreciation and amortization 0.02 0.02 0.09 0.09 Distributions paid on Preferred Operating (0.02) (0.02) (0.06) (0.06) Partnership units Diluted funds from operations per share \$0.16 \$0.17 \$0.74 \$0.81 ===== ===== =====

Adjustments:

revenues

revenues

expenses

Non-cash interest expense related to amortization of discount on exchangeable senior notes 0.00 0.00 0.02 0.02

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Diluted funds from operations per share -

adjusted \$0.16 \$0.17 \$0.76 \$0.83

Consolidated Balance Sheets (In thousands, except share data) December 31, December 31, 2009 2008 (As revised) Assets: Real estate assets: Net operating real estate assets \$ 2,015,432 \$ 1,938,922 Real estate under development 34,427 58,734 2,049,859 1,997,656 Net real estate assets Investments in real estate ventures 130,449 136,791 Cash and cash equivalents 131,950 63,972 Restricted cash 39,208 38,678 Receivables from related parties and affiliated real estate joint ventures 5,114 11,335 Other assets, net 50,976 42,576 Total assets \$ 2,407,556 \$ 2,291,008 \_\_\_\_\_ Liabilities, Noncontrolling Interests and Equity: \$ 1,099,593 \$ 943,598 Notes payable Notes payable to trusts 119,590 119,590 Exchangeable senior notes 87,663 209,663 Discount on exchangeable senior notes (3,869)(13,031)Lines of credit 100,000 27,000 Accounts payable and accrued expenses 33,386 35,128 Other liabilities 24,974 22,267 Total liabilities 1,461,337 1,344,215 \_\_\_\_\_ Commitments and contingencies Equity: Extra Space Storage Inc. stockholders' equity: Preferred stock, \$0.01 par value, 50,000,000 shares authorized, no shares issued or outstanding Common stock, \$0.01 par value, 300,000,000 shares authorized, 86,721,841 and 85,790,331 shares issued and outstanding at December 31, 2009 and December 31, 2008, respectively 867 858 1,130,964 Paid-in capital 1,138,243 Accumulated other comprehensive deficit (1,056)Accumulated deficit (253,875)(253,052)Total Extra Space Storage Inc. stockholders' 884,179 Noncontrolling interest represented by Preferred Operating Partnership units, net of \$100,000 note receivable 29,886 29,837 Noncontrolling interests in Operating Partnership 31,381 36,628 Other noncontrolling interests 773 1,558 Total noncontrolling interests and equity 946,219 946,793 Total liabilities, noncontrolling interests and equity \$ 2,407,556 \$ 2,291,008 \_\_\_\_\_ Consolidated Statement of Operations for the Three Months Ended

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Consolidated Statement of Operations for the Three Months Ended December 31, 2009 and 2008 - Unaudited (In thousands, except share and per share data)

	Three m	onths end lber 31,	ed
-	2009		
(As revised)			
Revenues: Property rental Management and franchise Tenant reinsurance Other income	\$ e fees		5,276 5,108 4,368 95
Total revenues		70,850	70,360
Expenses: Property operations Tenant reinsurance Unrecovered development Severance costs General and administrative Depreciation and amortizat	ion	1,465 uisition co 825 9,3	- 59 9,530
Total expenses		46,477	46,318
Income from operations 24,373 24,042 Interest expense (18,271) (16,391)  Non-cash interest expense related to amortization of discount on exchangeable senior notes (405) (913) Interest income 484 824 Interest income on note receivable from Preferred Operating Partnership unit holder 1,212 1,212  Gain on repurchase of exchangeable senior notes 352 6,311			
Income before equity in earnings of real estate ventures and income tax expense  Equity in earnings of real estate ventures I,676 I,			
Net income 7,438 17,078  Net income allocated to Preferred Operating  Partnership noncontrolling interests (1,505) (1,642)  Net income allocated to Operating Partnership and other noncontrolling interests (1) (403)			
Net income attributable to common stockholders \$ 5,932 \$ 15,033			
Net income per common sl Basic Diluted Weighted average number Basic Diluted Cash dividends paid per co Consolidated Statement of December 31, 2009 and 20 (In thousands, except share	nare \$ 0.0 \$ 0.0 of share 86,586 91,36 mmon sh Operatio	07 \$ 0. 07 \$ 0. s 3,048 85 4,431 90 are ons for the	18 ,18 ,581,370 ),837,769 \$ 0.13 \$ 0.25 e Year Ended
For the Year Ended December 31,			
-	2009		
(As revised)			
Revenues: Property rental	•	•	\$ 235,695

Management and franchise fees 20,961 20.945 Tenant reinsurance 20,929 16,091 Other income 330 520 \_\_\_\_\_ Total revenues 273,251 280,476 -----Expenses: Property operations 88,935 84,522 Tenant reinsurance 5,461 5,066 Unrecovered development and acquisition costs 1,727 19,011 Severance costs 2,225 General and administrative 40,554 Depreciation and amortization 52,403 39,908 49,566 Total expenses 208,589 180,789 \_\_\_\_\_ Income from operations 71,887 92,462 Interest expense (67,579) (64,611) Non-cash interest expense related to amortization of discount on exchangeable senior notes (2,239)(4,060)Interest income 1,582 3,399 Interest income on note receivable from 4,850 Preferred Operating Partnership unit holder Gain on repurchase of exchangeable senior notes 27,928 6,311 Loss on sale of investments available for sale (1,415)Income before equity in earnings of real estate ventures and income tax expense 36,429 36,936 Equity in earnings of real estate ventures 6,964 6,932 Income tax expense (4,300) (519)39,093 Net income 43,349 Net income allocated to Preferred Operating Partnership noncontrolling interests (6,186)(6,269)Net income allocated to Operating Partnership and other noncontrolling interests (930)(1,299)Fixed distribution paid to Preferred Operating Partnership unit holder -----Net income attributable to common stockholders \$ 31,977 \$ 35,781 Net income per common share Basic 0.37 \$ 0.46 \$ Diluted 0.37 \$ 0.46 Weighted average number of shares Basic 86,343,029 76,996,754 Diluted 91,082,834 82,352,988 Cash dividends paid per common share \$ 0.38 \$ 1.00 For Information: Clint Halverson Extra Space Storage Inc. (801) 365-4597 James Overturf Extra Space Storage Inc. (801) 365-4501 Extra Space Storage Inc. Phone (801) 562-5556 Fax (801) 562-5579 2795 East Cottonwood Parkway, Suite 400

Salt Lake City, Utah 84121 www.extraspace.com

SOURCE: Extra Space Storage Inc.

http://www.extraspace.com