



Financial Tear Sheet

Corporate Profile

Extra Space Storage Inc., headquartered in Salt Lake City, is a fully integrated, self-administered and self-managed real estate investment trust that owns and/or operates 1,007 self-storage properties in 35 states, Washington, D.C. and Puerto Rico. The company's properties comprise approximately 667,000 units and more than 74.0 million square feet of rentable storage space offering customers conveniently located and secure storage solutions, including business storage. Extra Space Storage is the second-largest owner and/or operator of self-storage properties and is the largest self-storage management company in the United States. For more information, visit www.extraspace.com.

Primary IR Contact

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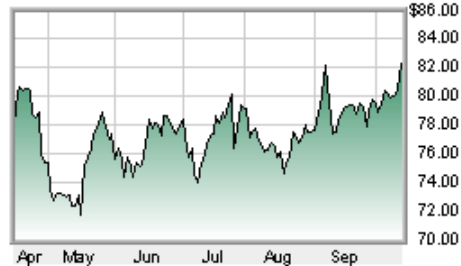
InvestorRelations@extraspace.com

Stock Performance

EXR (Common Stock)

Exchange NYSE (US Dollar)
Price **\$81.87**
Change (%) ▼ **0.84 (1.02%)**
Volume 613,191
Data as of 10/16/17 4:00 p.m. ET

EXTRA SPACE STORAGE INC
as of 10/13/2017



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Recent Headlines & Events

10/09/17

Extra Space Storage Inc. Announces Date of Earnings Release and Conference Call to Discuss 3rd Quarter 2017 Results

Thursday, November 2, 2017 11:00 a.m. ET

Q3 2017 Extra Space Storage Inc. Earnings Conference Call

09/14/17

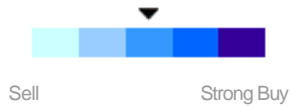
Extra Space Storage Inc. Provides Hurricane Irma Update

09/06/17

Extra Space Storage Inc. to Present at Bank of America Merrill Lynch 2017 Global Real Estate Conference

Analyst Estimates / Ratings

Mean Recommendation: 2.7



SEC Filings

Filing Date	Form
10/04/17	<u>4</u>
10/04/17	<u>4</u>
09/18/17	<u>4</u>
09/18/17	<u>4</u>

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Minimum 20 minutes delayed

EPS Trend				
		Current	30 Days Ago	90 Days Ago
QTR	Sep 17	0.72	0.72	0.69
QTR	Dec 17	0.70	0.70	0.67
QTR	Mar 18	0.69	0.66	0.63
QTR	Jun 18	0.73	0.70	0.66
FY	Dec 17	2.76	2.76	2.66
FY	Dec 18	2.92	2.92	2.80

Management

<u>Joseph D. Margolis</u>	Chief Executive Officer
<u>Scott Stubbs</u>	Executive VP & Chief Financial Officer
<u>Gwyn McNeal</u>	Executive Vice President and Chief Legal Officer
<u>James Overturf</u>	Executive Vice President and Chief Marketing Officer
<u>Samrat Sondhi</u>	Executive Vice President and Chief Operations Officer